



BRANFORD CASTLE, INC.

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→ **Committed to Management Teams**

Portfolio

We will consider "bolt-on" acquisitions for our portfolio companies of almost any size so long as there is a strategic fit.



AMERICAN CONDENSER & AMERICAN COIL

Los Angeles, CA-based company with two operating divisions, American Condenser and American Coil. American Condenser has the widest selection of air conditioning condensers in the automotive aftermarket, primarily supplying warehouse distributors. American Coil is a leading supplier of replacement industrial/commercial HVAC coils in the western US.

Acquired: 2008
SIC Codes: 3585



E-MON

The market leader in electricity submetering through the manufacture of submeters and interval data recorders, and development of automatic meter reading and analysis software. E-Mon's products are installed worldwide for energy efficiency, tenant billing and cost allocation applications in commercial, industrial, residential, and government buildings.

Acquired: 2007
SIC Codes: 3825

TAXI/CAR SERVICE DISPATCH INDUSTRY

Branford has made investments in the taxi and car dispatch service industry nationally. Currently, our investments are targeted towards the "consumer" end of the market as opposed to focusing on companies with corporate customers.

Acquired: 2004; Bolt-on Acquisitions: 2007, 2008
SIC Codes: TBD



CANADA METAL (PACIFIC) LTD.

A Vancouver-based aluminum and zinc diecasting business that has established itself as the North American leader in the manufacture of sacrificial anodes for recreational marine applications.

Acquired: 1999; Bolt-on Acquisition: 2000
SIC Codes: 3363, 3364, 3369, 3365



WASHINGTON CHAIN & SUPPLY, INC. DCL MOORING & RIGGING

These two marine supply businesses, located in the Pacific Northwest and Central Gulf Coast respectively, distribute heavy anchors, chain, wire rope and related hardware to, among others, the shipping, oil and gas and commercial fishing industries. Both are the supply leaders in their regions.

Both Acquired: 1987; Bolt-on Acquisitions: 2003, 2004
SIC Codes: 5088



The preeminent American manufacturer of commercial and naval mooring hardware, including chain, anchors and related fittings. Products are sold through distributors as well as direct to the US Government and all major US shipyards.



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Acquired: 2004
SIC Codes: 3499

FORMER INVESTMENTS



JERED INDUSTRIES

Jered is a designer and manufacturer of highly engineered products and systems for naval applications, including elevators, lift machinery, anchor windlasses and steering gear. Jered equipment is on all current classes of US Naval vessels, and also serves the Navies of Australia, Japan, Spain, Korea and Taiwan.
Acquired: 1997
Add-on: 1999